Council Members present: Monika Ardelt, Sixue Chen, Kevin Ingersent, Jed Keesling, Jodi Lane, Gillian Lord, Jonathan Martin, Leslie Murray, Mario Poceski, Andrew Rosalsky, David Smith, Gonda Van Steen
Council Members absent: Susan Bluck, Tace Hedrick
Visitors present: Paul D’Anieri, Ryan Marsh

1. Gillian Lord called the meeting to order at 8:37.

2. The minutes from 1/17/2013 were approved unanimously.

3. The Council learned about CLAS development activities and goals from Ryan Marsh, Assistant Vice President of Development and Alumni Affairs, and from Dean Paul D’Anieri.

   • The CLAS Development Office staff consists of five development officers plus a program assistant, much smaller than the norm at peer institutions. Broadly speaking, funds raised are proportional to the number of development officers.

   • Fund-raising is a long-term endeavor that requires upfront investment of resources to reap rewards that may materialize years in the future.

   • The Dean believes that even in straitened financial circumstances, the College must find ways to expand its development activities.

4. The meeting adjourned at 9:48 a.m.

Submitted by Kevin Ingersent